

SECRET

25X1
25X1 25X1A 17. [] Met with Irene Margolis, Subcommittee on Separation of Powers, Senate Judiciary Committee, and provided her with a document per arrangements made by []

25X1
25X1A 18. [] Delivered to Noel Daoust, ~~House International Relations Committee staff~~, an original and two copies of the transcript of the Director's testimony before the Committee yesterday on military

[]
from the Committee. She said she would check with Marian Czarnecki, of the Committee staff, about this and let me know.

25X1
25X1 19. [] Met with Mike West, House Armed Services Committee staff, and provided him with several news items relating to the Director's speech before the Naval War College recently. West is preparing a report for the Committee since he was in attendance and said these news items would be very helpful.

25X1
25X1 20. [] In response to his earlier request, left a number of unclassified documents about the Delta Exploration Company of Jakarta, Indonesia, for Tom Smecton, ~~House International Relations Committee staff~~.

25X1
25X1A 21. [] Met with Josie Bell, on the staff of Senator Mike Mansfield (D., Mont.), in response to the Senator's 2 July request for copies of the People's Republic of China Atlas for students from Montana State University. Based upon information provided by [] I suggested to Ms. Bell that she contact GPO (376-2037) to place a Congressional request for copies of the Atlas. Ms. Bell appreciated our researching this and said she would call the GPO.

25X1
25X1 22. [] Received a call from George Moses, on the staff of Representative Robert L. Leggett (D., Calif.), who requested a copy of the so-called "Vail Report." I told him one would be sent to him in the mail first thing Monday morning.

[]

SECRET

ILLEGIB

Approved For Release 2004/07/07 : CIA-RDP77M00144R000300020005-5

11 Jul
DIRECTORY

OF

UNITED STATES FIRMS

IN

INDONESIA



PREPARED BY

COMMERCIAL SECTION

U.S. EMBASSY, JAKARTA
Approved For Release 2004/07/07 : CIA-RDP77M00144R000300020005-5

P.T. Daralon
(Textile Manufacturing Corp.)
Oriental Building (6th Floor)
Jl. M.H. Thamrin, 51
P.O. Box 2086/JKT
Jakarta
R. S. Hudspeth, President Director

Delta Exploration Co., Inc.
Jl. Darmawangsa VIII/1
Kebayoran Baru, Jakarta
Phone: 71121
J.G. Neal Jr., Supervisor of
Indonesian Operations

P.T. Derazona Air Services
Jl. Subang, 11
Jakarta
Phone: 48365
R.A. Greenan, Manager
Mailing Address:
Jl. Pintu Air, 1
P.O. Box 346
Jakarta
Phone: 40219

Dowell Schlumberger
(Div. of Dowell Chemicals Co.)
Jl. Waringin, 50
P.O. Box 2276
Jakarta
Phones: 41109, 54182
R.A. Pope, Asst. Regional Mgr.
J.L. Sluder, Regional Manager

P.T. Dresser-Magcobar Indonesia
(Dresser Minerals International Inc.)
Oil Center Building (5th Floor)
Jl. Thamrin, 55
P.O. Box 27
Jakarta
Phones: 54993, 54711 Ext. 153
C.D. Stedman, Reg. Sales Rep.
B.F. Elgin, Regional Op. Manager

Dresser Minerals International, Inc.
(Dresser-Magcobar Indonesia)
Oil Center Bldg. (5th Floor)
Jl. Thamrin, 55
P.O. Box 27
Jakarta
Phones: 54993, 54711 Ext. 153
C.D. Stedman, Reg. Sales Rep.
B.F. Elgin, Regional Op. Manager

Engineering Management Consultants
Jl. Subang 3A
Jakarta
Phone: 50085
E.H. Kelly, Resident Director
J.C. Allen, President

P.T. Essence Indonesia
(International Flavors & Fragrances)
Jl. Oto Iskandardinata, 74
Jakarta
Phone: 82780
F. D'Esterno, Sales Manager
Ir. R. Soeprapto Mangoensadjito,
Managing Director

P. T. Essex Indonesia
(Schering Corp. U.S.A. (Indonesia))
Jl. Ir. H. Juanda, 30 Atas
P.O. Box 3043
Jakarta
Phone: 51073
Richard H. Ellington, Manager

Esso Eastern Products and Trading Co.
B.D.N. Building (7th Floor)
Jl. Thamrin, 5
P.O. Box 2096
Jakarta
Phones: 46998, 45623
L.H.T. Rompis, Lub. Manager
R.S. Soemintardja, General Manager

U.S. Embassy, Indonesia
"

116
5751
.U5
1973

DIRECTORY
OF
U.S. FIRMS
AND ORGANIZATIONS
IN
INDONESIA

Published By The Economic-Commercial Section

Printed By The U.S. Information Service

American Embassy
Medan Merdeka Selatan, 5
Jakarta

-15-

JOENHALL (DMJM)
50

economists

M. King
81760
Hester
dung

rencana Jaya

Mann, Johnson

rnia 90010

CTURING CORP.
- 601
086/JKT
ALON JAKARTA
4168

Bert S. Hudspeth
Keb.

: 51778

Tamin

reen Co. Ltd.
Inc.
75

DELTA EXPLORATION COMPANY, INC.
Jl. Darmawangsa VIII/I Keb.
Tel: 71121

Petroleum exploration services.

Vice President: Donald W. Frye
Jl. Darmawangsa VIII/I Keb.
Tel: 71121

Supervisor Indonesian Operations:
J.E. Neal, Jr.
Pulo Raya Buntu 4 Keb. Tel: 74625

Regional Office: Delta Exploration
Company, Inc.
251 Tanglin Road, Singapore 10
Tel: 639-122
Cable: DELTAEXP SINGAPORE

U.S.A. Office: Seiscom Delta, Inc.
7636 Harwin, P.O. Box 36789
Houston, Texas 77036

P.T. DERAZONA AIR SERVICE
Jl. Subang II, P.O. Box 346
Tel: 41344 Cable: BREEZE
Telex: TKLLOYD OII2739

Air Service.

Manager: William L. Busch
Jl. Subang II Tel: 48365
Maintenance Manager:
Lymann G. Nichols
Jl. Subang II Tel: 48365
Operations Manager: Star E. Elton
Kebon Kacang I, Apt. 2
Flight Manager: John G. Samp
Kebon Kacang I, Apt. 2

Local Partner: P.T. Deraya

Regional Office: Air Service
International S.A.
Stamford House, 39 Stamford Rd. R.224
Singapore 6 Tel: 363841

U.S.A. Office: Air Service
International S.A.
7600 East Butherus Drive
Scottsdale, Arizona 85254

DILLINGHAM CORP. -- see

DUMAI DOCKYARDS

DOLPHIN INTERNATIONAL S.A.
Jl. Subang 3A Menteng
Tel: 50085, 46331

Offshore drilling contractor.

Area Manager: Lou F. Anderson
Jl. Subang 3 Tel: 46331

Regional Office: Dolphin Int'l S.A.
Yen San Bldg., 11th Floor
Orchard Road, Singapore 9

U.S.A. Office: Dolphin Int'l S.A.
Houston, Texas

P.T. DRESSER MAGCOBAR INDONESIA and
DRESSER SINGAPORE PTE. LTD. -- see
DRESSER MINERALS INTERNATIONAL, INC.

DRESSER MINERALS INTERNATIONAL, INC.
Jl. Melawai VII/6 Keb. P.O. Box 27/JKT
Tel: 74749 Cable: DRESSER JAKARTA
Telex: DRESSER JKT 4295

Services to the petroleum
industries.

Regional Manager: Billy F. Elgin
Jl. Bangka III/8 Keb. Tel: 75447
Regional Sales Representative:
Cecil D. Stedman
Jl. Gumuk 9 Keb. Tel: 75448
Security Manager: J.C. Thomas
Jl. Ciranjang II Keb. Tel: 72875

Regional Office: Dresser
Singapore Pte. Ltd.
358 Orchard Road, 3rd Floor
Singapore 9
Tel: 370388, 372362, 370615
Cable: DRESSER SINGAPORE

U.S.A. Office: Dresser Industries,
Inc.
3133 Buffalo Speedway
P.O. Box 6504
Houston, Texas 77005

SEISCOM DELTA, INC.

7636 Harwin, Box 36789

Houston, TX 77036

Ph: (713) 785-4060

Telex: 762492

Cable: SEISCOM

James W. Mitchell—Chairman of the Board and Chief Executive Officer

D. Gale Reese—President, Chief Operating and Financial Officer

M. Turhan Taner—Chairman Emeritus, Sr. V. P. Director Corporate Research

Nigel Anstey—Sr. V. P., Director of Corporate Technical Staff and Development

Bill B. Crow—V. P., Director of Corporate Geophysical Operations

Lee N. Joseph—V. P., Administration and Assistant Secretary

A. Prentiss Fetherree—V. P., Manager Marketing Services

Fulton Koehler—V. P. Research

Thomas W. Dabney—Treasurer and Controller

Jim G. Morgan—V. P., Manager Satellite Positioning Corp. (phone 771-7121)

Emmett J. Klein—Director of National Project Services (phone 785-9220)

Michael Castberg—Staff Manager of Data Processing Centers

Roy C. Farrell—Director Software Systems

Fritz Kronberger—Staff Marketing

U.S. Operations
6300 Richmond Av.
Box 36789

Houston, TX 77036

Ph: (713) 783-7240

Telex: 762492

Cable: SEISCOM

R. Hugh Ervin—V. P., Manager U.S. and South America Geophysical Operations

Paul J. Naquin—Manager Houston Processing Center

Robert Buchheit—Chief Geophysicist

Dwayne Pretzer—Manager of Interpretation

Bill Alberts—Senior Staff Geophysicist

Paul Hublein—U.S. and South America Marketing

Jim Broadbuss—Domestic Marketing Manager

Emile Guerin—Area Manager Western U.S.

Marvin Bays—Manager of Marine Operations

Field Support Services
5802 Holly St., Box 36789

Houston, TX 77036

Ph: (713) 772-6661

Telex: 762492

Cable: SEISCOM

W. Peyton Weems—V. P. and Manager

J. C. Woodall—Manager Field Systems

Suite 1650 Royal Bank
335 8th Ave. SW

Calgary 2, Alta., Canada

Ph: (403) 263-8600

(Seiscan-Delta, Ltd.)

R. W. Carpenter—V. P., Manager Geophysical Operations—Canadian Area

J. J. Travis—Manager, Computer Operations

251 Tanglin Road
Singapore 10, Singapore

Telex: 78621544, 639-122

Cable: DELTAEXP

Don W. Frye—V. P., Manager Far East Operations

Reid Gray—Manager Land Operations

R. H. Lyons—Manager Marine Operations

(Seiscom Ltd.)

Tubs Hill House

Sevenoaks, Kent, England

Telex: 8519505 57671

M. J. Phelan—V. P., Manager of Geophysical Operations Europe-Africa

Derek Waites—Chief Geophysicist

I. O. Udall—Marine Processing Supervisor

Brian F. Biggs—Special Processing Supervisor

(Servicios Delta S.A.)

Las Camelias 780, Of. 403

Lima, Peru

Telex: 3540240, 40-2231

Joe Keeling—Area Manager

EQUIPMENT:

M/V American Delta I — 170' long, Multidyne 48-trace marine streamer*, SPC Phase IV satellite navigation, air gun, Piggy Back**, magnetometer, gravity meter

M/V Caribe Tide — 165' long, EPR sleeve exploders***, DFS III, magnetometer, gravity meter, Multidyne 48-trace marine streamer, SPC Phase IV satellite navigation

M/V American Delta II — 165' long, DFS III recording system, Piggy Back, 3 cable sets (drag, bay and streamer), gravity meter, air gun, magnetometer, SPC Phase IV satellite navigation

M/V American Delta III — 170' long, DFS IV, Multidyne 48-trace marine streamer with remotely operated cable-depth controllers, gravity meter, magneto-

mer, air gun source (7-gun array), SPC Phase IV satellite navigation

M/V Rio das Contas — 135' long, 24-channel marine streamer, ITT 4007AB satellite navigation, air gun, magnetometer, gravity meter, DFS III

*TMTrademark of Seismic Engineering Company

**TMTrademark of Seiscom Delta Inc.

***TMTrademark of Esso Production Research

WORLDWIDE DIRECTORY
OFFSHORE CONTRACTORS AND
EQUIPMENT 1974

SEISCOM DELTA, INC.

History: Incorporated in Tex. on Nov. 12, 1964 as Seismic Computing Corp.; present name adopted in Feb. 1973.

In 1968 acquired Delta Exploration Co., Inc. for 235,000 com. shs.

On Mar. 31, 1970 acquired Satellite Positioning Corp. for 30,000 com. shs.

Business: Operates digital computer center for processing seismic survey data in exploration of oil and gas. Co. also operates 5 survey vessels for gathering offshore geophysical data, and maintains 13 on-shore surveying crews. Subsidiary provides positioning system for hydrographic, geophysical, topographic and oceanographic surveys and other marine operations.

Subsidiaries: Delta Exploration Co. Inc.; Satellite Positioning Corp.; Seiscom Ltd., England; Seiscom Delta, Ltd., Canada.

Property: Co. owns 2 story building with 13,500 sq. ft. area in Houston, Tex., and leases office building and shop in Jackson, Miss. Subsidiary leases office in Sevenoaks, Kent, England.

Officers

J. W. Mitchell, Chmn. & Chief Exec. Off.
D. G. Reese, Pres. & Chief Oper. Off.
N. A. Anstey, Senior Vice-Pres.

M. T. Taner, Senior Vice-Pres.
T. W. Dabney, Treas. & Contr.
J. B. Manning, Sec.

Vice-Presidents

Fulton Koehler, L. N. Joseph
A. P. Fatherree, B. B. Crow

Directors

M. T. Taner, E. C. Calkins, Sr.
J. W. Mitchell, F. M. Bean
Fulton Koehler, J. L. Clark
N. A. Anstey, D. G. Reese
J. B. Manning

Auditors: Ernst & Ernst.

General Counsel: Bean & Manning.

Annual Meeting: Third Fri. in Jan.

No. of Stockholders: Nov. 30, 1973, 2,700.

No. of Employees: Sept. 30, 1973, 681.

Executive Office: 7636 Harwin, Houston, Tex. 77036.

Consol. Income Acct., yrs. ended Sept. 30

(\$000 omitted):	1973	1972	1971
Revenues	22,537	25,784	22,059
Cost of sales, etc.	17,761	17,794	14,886
Sell., etc. exp.	3,367	3,223	3,151
Depr. & amort.	2,901	2,565	2,118
Interest	638	691	698
Income taxes	cr786	478	351
Extraord. credits		378	238
Net income	d1,324	1,411	893
②Earn., com. sh.	d\$1.12	d\$1.13	d\$0.75
Yr. end com. shs.	1,186,716	1,185,991	1,175,620

①Comprising: Net gain on sale of unrelated cos. stk., \$354,000; net gain on 6½% debts. purch., \$24,000; total, \$378,000. ②Comprising: Gain on repurchase of subordinated debts., \$23,000; tax credit from loss carry-forward. ③As reported on aver. com. & com. equiv. shs. d\$0.83 in 1972 in \$0.72 in 1971 before extraord. credit.

Consolidated Balance Sheet, as of Sept. 30

(\$000 omitted):	1973	1972
Assets:		
Cash	520	714
Receiv., net	5,167	7,423
Data proc. in prog.	406	181
②Unrecov. prop. cost	1,488	423
Start-up, etc. cost	889	371
Materials, etc.	644	429
Total curr.	9,114	9,541
①Prop., etc., net	9,964	10,687
Excess cost acq.	677	696
Debt exp.	95	102
②Unrecov. prop. cost	1,172	1,529
Other assets	693	324
Total	21,715	22,879
Liabilities:		
Notes, etc. pay.	2,288	3,286
Accts., etc. pay.	5,965	3,885
Income taxes	535	712
Total curr.	8,788	7,883
Deb. 6½s. 1987	1,280	1,320
Oth. long term debt	4,340	3,967
Def. inc. taxes	210	1,292
Com. stk. (\$0.10)	119	119
Cap. excess par val.	3,998	3,994
Retain. earn.	2,980	4,304
Total	21,715	22,879
Net curr. assets	326	1,658
①Depr., etc.	7,746	5,820
②Unrecovered cost of proprietary geo-physical data.		

Long Term Debt: Outstg. Sept. 30, 1973, \$5,620,000 (excluding current portion) (1) \$627,000 8½% mortgage note payable \$6,000 monthly to Sept. 1, 1989; (2) \$113,000 6½% note payable \$23,000 annually to Nov. 1978; (3) \$1,280,000 6½% subord. debts. payable \$80,000 annually from sinking fund from 1970 to Dec. 1, 1987; (4) \$3,600,000 note payable to bank with interest at 1½% over prime rate due \$170,000 quarterly.

Terms of bank loan agreement provide that Co. maintain consolidated working capital and net tangible worth, both as defined, in amounts of \$1,500,000 and \$7,500,000 respectively. Additionally, restrictions are placed on payment of dividends, additional indebtedness and capital expenditures. Under such agreement, all of consolidated retained earnings are restricted as to payment of dividends at Sept. 30, 1973. As security for loan agreement, Company has pledged substantially all assets other than certain property and equipment mortgaged as security for other indebtedness.

Capital Stock: Com.; par \$0.10:

Auth., 4,000,000 shs.; outstg., Sept. 30, 1973, 1,186,716 shs.; res. for options, 94,850 shs.; for warrants, 10,000 shs.; par 10 cents.

Has one vote per share; no preemptive rights.

Transfer Agent and Registrar: Capital National Bank, Houston; First National City Bank, NYC.

Offered (240,000 shares) in units with deb. 6½s. 1987 (each unit consisting of \$100 of debts. and 15 com. shs.) at \$175 per unit on Dec. 21, 1967 by Walston & Co., Inc., New York and associates.

Price Range:	1973	1972	1971	1970	1969
High	18½	19	14½	24¼	43
Low	2½	9½	7	4½	20½

Warrants: Outstg. Sept. 30, 1973, warrants to purchase (1) 10,000 shs. at \$32 per sh. Expires Aug. 15, 1979.

MOODY'S INDUSTRIAL MANUAL

LELCO

LELCO